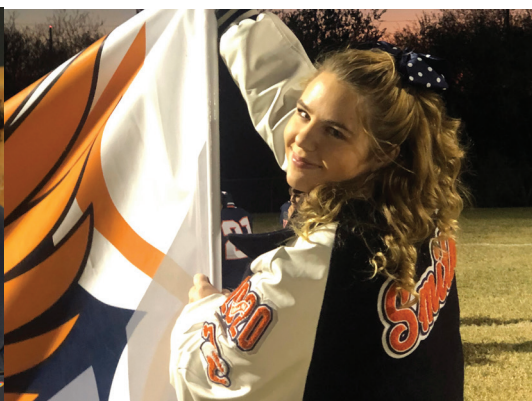




2018-2019 ANNUAL REPORT



The Impact of Giving



▼ A Message From Our Headmaster



Dear Winston Community:

Winston is extremely fortunate to receive financial support from parents, alumni, grandparents, corporations, foundations, friends and relatives, employees, and trustees. Winston relies on these generous donations to fund programs and equipment not included in the school's annual operating budget. Your donations do have a direct impact on the education of our student body.

This year, we used funds to invest in many areas to heighten our excellence in education. This includes technology, software programs to enhance skill development, a new lower school math curriculum, and professional development for our teachers. Some of the notable equipment purchased was a new copy machine, an interactive Viewboard for the library, 8 new iMacs to support the digital media program, and several smaller printers for classroom use to accommodate the Chromebooks used by our students. Technology is an area that is continually changing, and Winston places an emphasis on staying current.

This past year, the Winston community reached another milestone. The Capital Campaign committee reached the goal of raising \$9.7 million for the expansion of the campus, and construction broke ground in May. We anticipate completion at the end May 2020. The addition of this building will provide new opportunities for learning by expanding our visual and performing arts programs.

We are very grateful for the many in-kind contributions and countless hours of volunteer service you have so graciously given to Winston. Winston is a small school and without your participation in our programs, we would not be able to enrich the learning experience of our students.

Through your support, we have been able to develop a sense of community that is diverse, compassionate, understanding, and respectful of others. With so many opportunities to give, we appreciate your decision to include Winston among the organizations you choose to support.

Thank you for your investment in our students now and in the future.

A handwritten signature in blue ink that reads "Charles J. Karulak Ed.D.".

Charles J. Karulak, Ed.D.
Headmaster

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A Message From Our Board Chair



"On behalf of the Board of Trustees, thank you for your generous support of The Winston School San Antonio."

As my last year as Winston board chair draws to a close, I feel so fortunate to serve the school at such an exciting time in its 34-year history. The 2018-2019 academic year was full of successes for The Winston School San Antonio. This year, we offered a record amount of tuition assistance, we expanded Winston's public summer program considerably, and--perhaps most excitingly--we reached our Capital Campaign fundraising goal of \$9.7 million.

What impresses me the most about the Winston community is its commitment to constantly improving and growing the school's programs. From the board, to the parents, to the teachers and administration, every person associated with Winston has adopted this growth mindset.

When my son entered Winston over 15 years ago, I did not know what to expect from this little school located in the Medical Center. Since then, I have grown to love this organization and appreciate it for the incredible resource it is for the entire San Antonio community.

With construction on Winston's new facility currently underway, and with the school in a solid financial position, I am proud to pass the torch to the next Board of Trustees Chair. I am grateful for the time I have served as Chair, and I look forward to continuing to be a part of the fabric of The Winston School San Antonio. Go Eagles!

Brett T. Morgan
2018-2019 Chair

Winston Donor Spotlight

The Harvey E. Najim Charitable Foundation

The Harvey E. Najim Charitable Foundation has changed the landscape of San Antonio since its inception.

In 2006, Mr. Najim established the foundation with the goal of improving the lives of children in our community. His compassion for struggling children has led to his generous investment in The Winston School San Antonio over the years.

As the school's leading tuition assistance donor, the Najim Charitable Foundation has significantly impacted the lives of countless students and families. Without Mr. Najim and the Najim Charitable Foundation, many Winston students would never have access to the school's life-changing programs.

In 2013, Mr. Najim made a generous donation to help build a new, covered playground for our lower school. In Fall of 2018, Mr. Najim invested in Winston's campus expansion project. Because of the timing of his thoughtful gift, Winston was able to secure a matching gift from a foundation, which allowed the school to reach its \$9.7 million fundraising goal and begin planning to break ground!



The long-lasting effects of Mr. Najim's gifts are intangible. The Winston community is thankful for the Najim Charitable Foundation's investment in our school and our students.



with gratitude

▼ Campus Expansion Update

In late 2018, Winston reached our \$9.7 fundraising goal to expand our campus! We are grateful to every person who helped make this goal a reality. Winston's new facility will help us continue to change the lives of students in San Antonio with

learning differences for years to come. In March of 2019, the school hosted its official ground-breaking ceremony. The ceremony was attended by donors, parents, students, alumni, and former faculty of the school.



Left to right: Bob Bettac, Larry Warren, Margie Warren, Jaydine Zachry, Conrad Netting V, Carol Zernial, Brett Morgan, William Carrington, Julie Carbajal, Julie Truss, Amy Perry, and Katherine Korbell Brown



New Art Room



Dining and Assembly Hall

Thank you for making our students' dreams come true!

March 29 Groundbreaking Ceremony



A great day in Winston's history! The groundbreaking ceremony for our new campus expansion.

April 22 Contract Signing



Dr. Karulak and Mr. Robert Hoyland, Senior Project Manager (Keller-Martin), sign the construction contract.

May 2 Keller-Martin On Campus



Keller-Martin Construction moves onto our campus and begins construction.

May 7 Heavy Equipment On Campus



The expansion area is fenced off and heavy equipment arrives on the job site.

June 3 Leveling the Land



Trucks of dirt delivered to level and create drainage areas.

June 24 Cement Pouring



Cement pouring as the foundation starts to take shape.

July 24 Foundation Work



Progress on foundation, beginning to see other parts of the building taking shape.

September 26 Pouring the Lower Level Slab



Pouring cement on the lower level of the new building.

October 16 Foundation and Walls



Wood covering cement foundation and walls being constructed.



Structural framework begins.

November 1 Framing



Large heavy duty cranes on site, lifting and placing steel beams to create structural framework.

November 13 Framing Progress



Framing continues.

December 3 Roof Structure and Walls



Roof structural framework is complete and two floors are clearly visible.



Top floor, cement poured and set on theater stage area.

▼ we give thanks to our donors

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"I am grateful every single day for the staff and teachers at Winston for recognizing the potential in my son. His future is bright."

-Winston Parent



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Our Fiscal Year

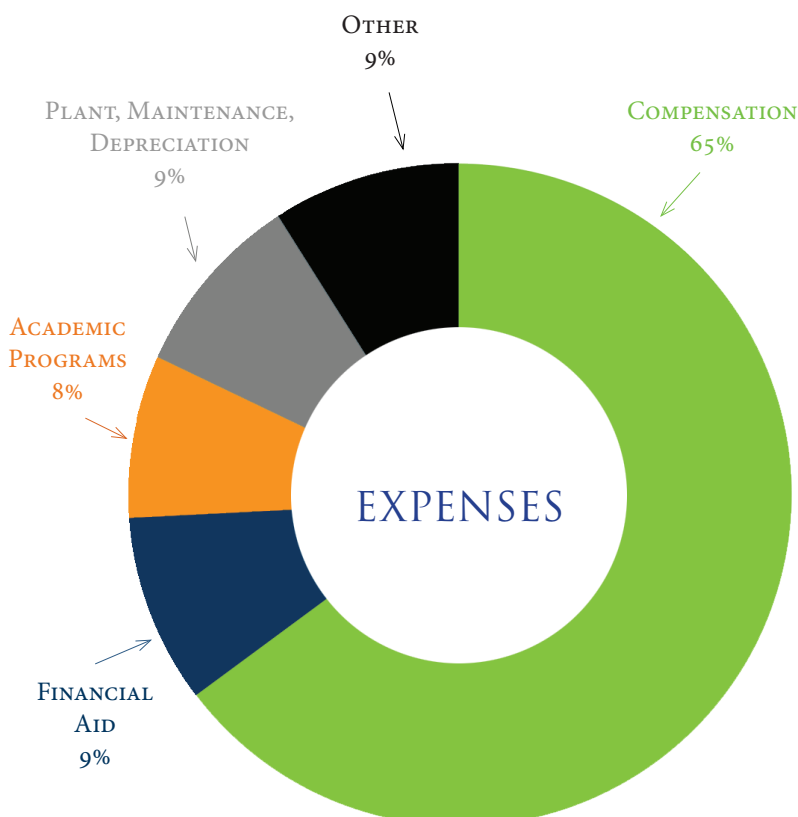
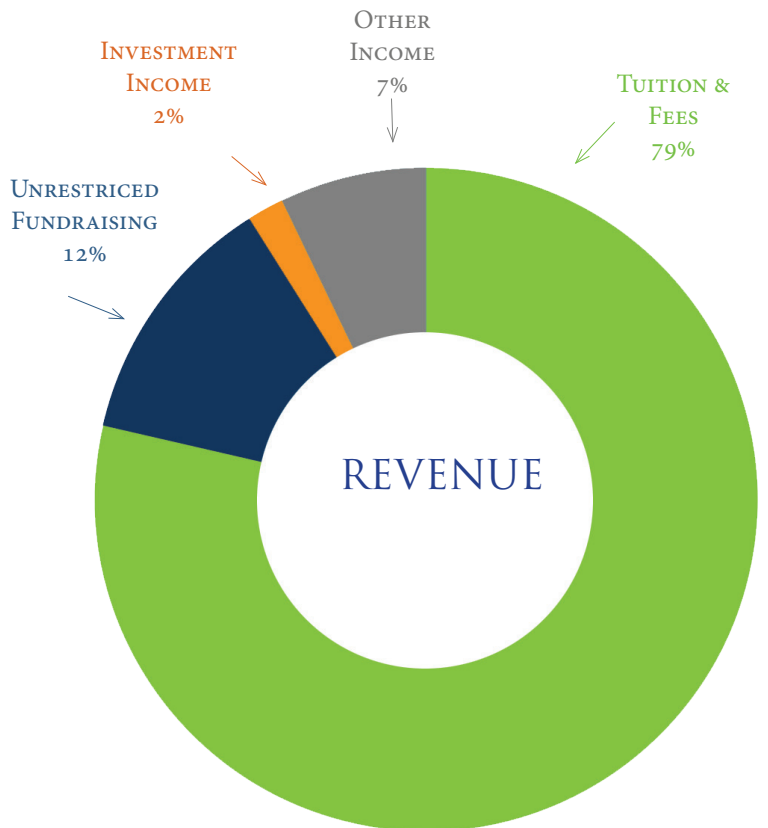
2018-2019 Annual Report Numbers

Revenue:

Tuition & Fees	\$4,038,437
Other Income	\$368,000
Investment income	\$91,678
Unrestricted fundraising	\$639,992
Total	\$5,138,107

Expenses

Financial Aid	\$475,148
Academic Programs	\$403,888
Plant, Maintenance & Depreciation	\$456,356
Other Expenses	\$458,807
Compensation	\$3,317,065
Total	\$5,111,264



*These graphs are based on unaudited figures.

The Impact of Your Gifts



Each year, Winston's Annual Fund supports the school's operating budget. Gifts to this effort are 100% tax

deductible, and allow Winston to make essential purchases for our students. Your generosity in 2018-2019 made an

important difference in the daily lives of our students. Thank you for helping us achieve our mission!

50

College Acceptances

The Winston graduating class of 2019 earned 50 acceptances into 29 different colleges & universities, and earned \$1,064,500 in scholarships by nine students. ▾



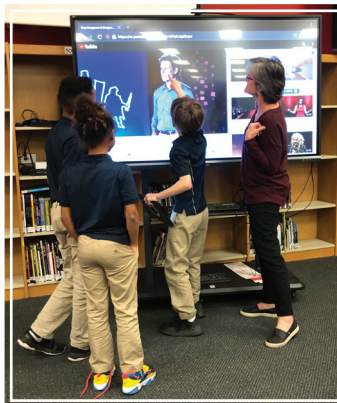
27%

of students are receiving tuition assistance. ▲



1

Interactive Viewsonic Viewboard purchased to benefit students of all levels. ➤



5,706

books purchased during 2018 Book Fair. ▾



455 DONORS

during the school year! ▾



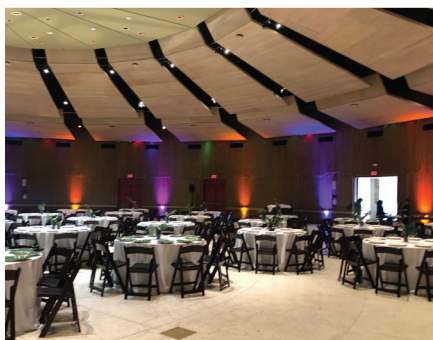
\$9,700,000

raised for Capital Campaign to expand campus.

▼ 33rd Annual Auction & Gala

Thanks to your support, Winston's Havana Nights Auction & Gala was a resounding success! A profit of over \$150,000 was raised to support tuition assistance for Winston students! This impactful event could not take place without the support of the Winston

community. Our table sponsors, auction item donors, and our Winston volunteers gave generously and made the year's gala the biggest success in recent school history! **Save the Date for this year's gala on April 4, 2020 at Venue Villita!**



*We would like to thank
Angela & Will Promecene
and Sheila & David
Altman for helping
us raise **\$150,000** for
tuition assistance!*



Alumni Update: Where are they now? ▼

Please send your updates to our Advancement Department at development-group@winston-sa.org so that we can feature you here next. We look forward to hearing how our graduates and alumni are making their way in the world, and sharing the news with our community!



Emilee Peters Class of 2014

Emilee Peters graduated from Winston in 2014, and attended the American Jewish University in Los Angeles where she graduated in 2018 with a degree in psychology/sociology. She is now working on her Master's Degree at Antioch University.

We recently caught up with Emilee when she returned to campus for a Winston Eagles football game. We asked her how Winston had impacted her life, and here is what she said:

"I attended Winston for nine years. Winston gave me many opportunities and created many fond memories. One memory that was powerful and moving was when I did my job shadowing. The one I chose was counseling. I got to go to a non-profit organization that works with clients from two years of age to the elderly. The group I observed was made



up of nine and ten year-olds who had homicides in their family. I got to see first-hand how they conducted the session, and I was fascinated by how they used art to help individuals. This technique allowed them to express their emotions and helped them through their trauma. During this time in my life, I realized that I enjoyed helping people and I knew that this is what I wanted to do long-term.

Winston helped me, as an individual, develop multiple skills. One of the skills that helped me achieve my goals in life and in the academic world was to advocate for myself. By learning how to ask for what you need, you can achieve your goals. Another skill Winston afforded me was the insight to **focus on the journey, not the destination**. Winston gave me the tools to learn how to improve academically. **The school also taught me that your motivation will always be fueled if you keep exploring and developing yourself.**



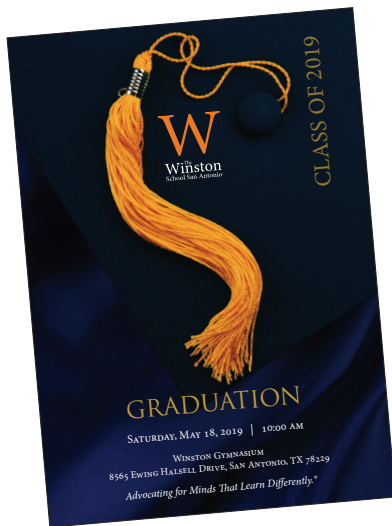
In five years, I will have a Master's Degree in Family Marriage Therapy, as well as a degree in Professional Clinical Counseling. However, I also want to train in EMDR (Eye Movement Desensitization and Reprocessing) therapy. I hope by then, I will have expanded my knowledge and experience to allow me to work in a private practice setting. During my lifetime, I plan to continue my education in the field."

We would like to thank Emilee for sharing what life after Winston is like for her. We are proud of you and your accomplishments!



Favorite Quote:

*"Success consists of going from failure to failure without loss of enthusiasm"
—Winston Churchill*



CLASS OF 2019 STATS

The Winston graduating class of 2019 earned 50 acceptances into 29 different colleges & universities, and earned \$1,064,500 in scholarships by nine students

Class of 2019 College Acceptances

Austin College	St. Mary's University
Beacon College	St. Philip's College
Blinn College	Southwestern University
Concordia University - Texas	SUNY - College of Environmental
Embry-Riddle Aeronautical University	Science and Forestry
Escoffier Culinary School	Texas Christian University
Green Mountain College	Texas Lutheran University
Loyola University - New Orleans	Texas State Technical College
Northland College	Texas State University
Northwest Vista College	University of Colorado -
Palo Alto College	Colorado Springs
Prescott College	University of the Incarnate Word
Rochester Institute of Technology	University of North Texas
San Antonio College	The University of Texas
Schreiner University	The University of Texas - San Antonio
St. Edward's University	



EVAN MCGINNIS, 2018 SALUTATORIAN



MATTHEW ALSIP, 2019 VALEDICTORIAN



***"I see Winston as my home.
The students are my family,
and the teachers are
my mentors."***

-Winston Student





The mission of The Winston School San Antonio is to provide a personalized, college preparatory education to students with high potential and identified learning differences. A Winston School graduate is confident, well-rounded, and a life-long self advocate.



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